

# VOLUSPA Sales Associate

## **COMPANY PROFILE:**

Founded in 1999, Voluspa is a leading luxury home fragrance company. Voluspa manufactures & distributes its products worldwide, including scented candles, room diffusers, and related fragrance products.

## **ROLE MISSION:**

Responsible for assisting the management team in driving successful sales through exceptional service, as well as serving as a "Voluspa Ambassador" by promoting the philosophy and values of the brand.

## **KEY ACCOUNTABILITIES:**

- Maintain the highest level of visual merchandising and housekeeping standards in accordance with Voluspa policy.
- Provide an exceptional customer service experience by exceeding their expectations, demonstrating an excellent knowledge of the products as well as the history of Voluspa.
- Work as a team player and partner with fellow colleagues, to ensure a consistent exceptional experience, and contribute to a positive working environment.
- Follow all company policies and procedures.
- Perform all other duties as assigned.

## **EDUCATION:**

- High School Diploma required.

## **JOB REQUIREMENTS:**

- A minimum of 1 year of experience selling in a branded luxury retail environment preferred.
- Highly resourceful, flexible, and ability to solve problems in a timely manner.
- Excellent written and communications skills.
- Ability to work in a fast paced retail environment.
- Ability to maintain a professional demeanor in the face of conflict.
- Excellent verbal communication skills and phone etiquette.
- Outgoing, positive, and energetic personality.
- Ability to work a flexible schedule including evenings, weekends, and holidays.
- Must be able to work on your feet all day.
- Lift up to 15 lbs. on a regular basis.

**SALARY:**

- Depends on experience.

**BENEFITS:**

- Medical, Dental/Ortho, Vision Insurance
- Term Life Insurance
- 401k with matching incentives
- Paid Holidays and Accrued PTO
- Tuition Reimbursement
- Employee Discounts

*\*Benefits are based on employee classification\**