

VOLUSPA Sales Associate

About Voluspa:

An introduction to Voluspa unveils stunning packaging design coupled with rare exotic fragrances, as the brand invites fans to seek everyday chic illumination. Founded in 1999, Voluspa is an industry leading luxury home fragrance brand. Voluspa designs, markets, manufactures, and distributes its products worldwide.

About our Culture:

Voluspa attracts the most talented, innovative, and creative minds in the luxury goods industry. We offer a collaborative and family-oriented environment, uncapped growth possibilities, and lucrative benefits focusing on the well-being of every employee.

Role Mission:

Responsible for assisting the management team in driving successful sales through exceptional service, as well as serving as a “Voluspa Ambassador” by promoting the philosophy and values of the brand.

Key Accountabilities:

- Maintain the highest level of visual merchandising and housekeeping standards in accordance with Voluspa policy.
- Provide an exceptional customer service experience by exceeding their expectations, demonstrating an excellent knowledge of the products as well as the history of Voluspa.
- Work as a team player and partner with fellow colleagues, to ensure a consistent exceptional experience, and contribute to a positive working environment.
- Follow all company policies and procedures.
- Perform all other duties as assigned.

Education:

- High School Diploma required.

Job Requirements:

- A minimum of 1 year of experience selling in a branded luxury retail environment preferred.
- Highly resourceful, flexible, and ability to solve problems in a timely manner.
- Excellent written and communications skills.
- Ability to work in a fast paced retail environment.
- Ability to maintain a professional demeanor in the face of conflict.
- Excellent verbal communication skills and phone etiquette.
- Outgoing, positive, and energetic personality.
- Ability to work a flexible schedule including evenings, weekends, and holidays.
- Must be able to work on your feet all day.
- Lift up to 15 lbs. on a regular basis.

Salary:

- Depends on experience.

Benefits:

- Medical, Dental/Ortho, Vision Insurance
- Term Life Insurance
- 401k with matching incentives
- Paid Holidays and Accrued PTO
- Tuition Reimbursement
- Employee Discounts

What we offer:

- Competitive pay
- Flexible remote options
- Uncapped Growth possibilities
- Health and Fitness benefits
- Medical, Dental/Ortho, Vision Insurance
- Term Life Insurance
- 401k with matching incentives
- Paid Holidays and Accrued PTO
- Tuition Reimbursement
- Seasonal Events
- Employee Discount
- Monthly Employee lunches
- Employee enrichment programs/Team Building

Diversity:

Voluspa is dedicated to the principals of equal employment in all of our employment practices. Voluspa policy prohibits unlawful discrimination on the basis of race, religion, color, gender, national origin, ancestry, physical or mental disability, gender identity, sexual orientation, or any other classes protected by federal, state or local law.

Benefits are based on employee classification