



**More Texture, More Earnings: The ABBA True Shapes Wave Opportunity** 

Add immediate revenue to your book of business by offering texture services to your existing clients, tapping into new growth opportunities and maximizing profitability— no new clients required!

### **EXPAND YOUR SERVICE MENU**

- Beachy Waves
- Curl Enhancement for Men
- Traditional Curls
- Crown Volume

## REVENUE BREAKDOWN

The calculation is based on the average cost for a texture service: \$125.

#### \$375/week

1 Stylist performing 3 texture services per week

## \$1,500/month

1 Stylist performing 12 texture services per month

#### \$18,000/year

1 Stylist performing 3 texture services per week, 12 months/year

# \$72,000/year

4 Stylist performing 3 texture services per week, 12 months/year

#### **ADDITIONAL REVENUE**

- Adding 3 supporting products per service can generate \$8,640/year per stylist
- For 4 stylists, this means an extra \$34,500/year, bringing the total potential new revenue to \$106,000/year.

